

Job Description

Field Production Representative

American Takii Inc.

American Takii Inc. is the North American subsidiary of Takii & Company Ltd, Japan. Takii & Co is one of the world's leading flower and vegetable seed breeders, producers and marketers with 181 years of history. For more information, please visit www.takii.com

We are currently seeking a Field Production Representative to work out of our Salinas, CA headquarters. We are looking for a motivated and responsible agronomist with field production experience in vegetables (seed production experience a bonus) to perform the following roles:

- Manage vegetable seed production crops on the west coast (CA, AZ, OR, WA) in order to create a stable seed supply with high quality and low cost
- Supervise field production staff and make crop update reports to management.
- Place seed crops with quality growers, select fields within isolation requirements, arrange for delivery of stock seed/nursery transplants & coordinate planting schedules
- Place seed crops with the selected production companies at AZ, OR, WA and San Joaquin CA in order to get the best results and quality per each special conditions.
- Provide crop isolation mapping & acreage surveys, field inspections and crop progress reports, production estimates, quality control (including field roguing of off types), supervision of harvest operations and seed delivery to the ATI warehouse.
- Follow safety and pesticide use procedures during crop cycle.
- Apply for phytosanitary inspections by government agencies during crop cycle and coordinate delivery of the proper phytosanitary certificate for overseas export.
- Manage onsite American Takii Field Production and Research Farm activities (13 acres).
- Plant and evaluate plant grow outs (PGO's) for the genetic purity of selected lots at the onsite ranch.
- Maintain supplier relations and organize/negotiate seed production pricing with Takii & Co Ltd (Japan) contracts and payments to growers.
- Communicate shipping schedules and seed deliveries to Japan.
- Review all purchase invoices and expenses from growers and suppliers.
- Work with Takii & Co Ltd (Japan) production reps to look for the best production methods for individual varieties.

This position reports to the Logistics and Manufacturing Manager and works closely with the Warehouse Manager and Seed Production staff.

The candidate will possess the following qualifications:

- BS or BA in Agricultural Science or Agricultural Management.
- Minimum 3 years work experience in commercial vegetable crop production or related agricultural crop service provider; seed production experience is desirable.
- Some experience operating farm machinery and basic mechanical skills.
- Able to lift 40 lbs. and walk distances in production fields under various conditions.
- Fluent English speaker with good communications skills. Spanish language ability a plus.
- Clean driving record with a valid CA driver's license.
- Experience with MSN Office Suite (Outlook, Excel, Word, Power Point) and comfortable making presentations & reporting to management
- Self-starter willing to learn the vegetable seed business, travel as needed and possessing the ability to work in the field with a minimum of supervision.
- Eligible to reside and work in the United States.
- PCA (Pest Control Advisor) license desirable

American Takii Inc. offers a competitive wage base and benefits package including a company vehicle, cell phone, laptop computer, medical, dental & vision plan and 401k. This is an exempt, salaried position.

American Takii is an Equal Opportunity Employer and is a Drug Free Workplace

Please send your resume to tueda@takii.com